## ETUI training on strategic thinking

Partners: CGIL (IT), CCOO (ES) Palermo, Italy March 19-21, 2019









## **DAY 1:** GETTING TO KNOW EACH OTHER











# **Presentation by Aida Ponce Del Castillo, Foresight Unit, ETUI.**

Identifying key mega trends for unions – Aida Ponce





**STEEP analysis future of trade unions 2040. W**orld Café format, groups divided in 5 stations – **Aida Ponce** 









## SOCIAL

FACTOR	5	4	3	2	1	
MiGRATION				X		- 11
BUERTY (TIENUS)			X			0
FEAR of THE DECLIMANT (UNKERTAN	TY		X			0-1
Social - March Mar	1			X		0
DETOGRAPHIC CONPOSITION / CHANGE	1			X	3	
INDIVIDUALISM					×	*
SKIIIS DISDATCH			X			UR

TECH	IN	10	L	0	GI
FACTOR	5	4	3	2	1
Digital training c-learning				x	Tec
Data Base system for trade unions				×	1 E
Social networks			×		or tio
New methods, applica tions: 2005 on line new medica (TV, readic)				X	cor ask
Robots - replacement				X	les less prof
Algonism system			X		help bar
e-lectronic voting			1	4	inp

### ECONOMIC

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INPROIRMONT OF THE CHINESE LIFE STANDARS				X		1) EURORS THE SIMUS
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Lack of national resource	\$			1	X-	hoi + ni
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3 TOTALARISM 3 HAVYIBRATION		-	/	5	1	Erac
1 6555 RECOGNIZATI	on		/		1 and	en/C
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## THE GROUP IDENTIFYING DRIVERS:

#### **UNCERTAINTIES FOR SCENARIOS**





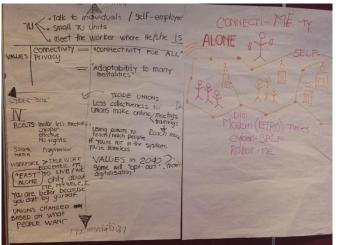
## 4 critical uncertainties



#### Day 2: Building scenarios for trade unions by Sascha Meinert, IPA



Presenting the scenarios



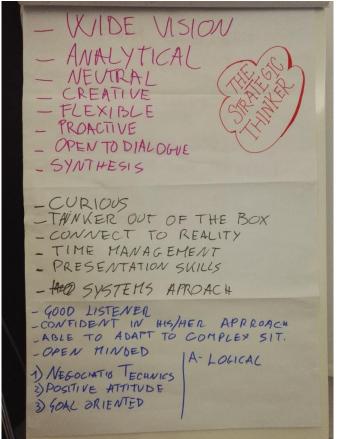
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#### Day 3: Becoming a "strategic thinker" by Robin Poppe





Characteristics of the strategic thinker



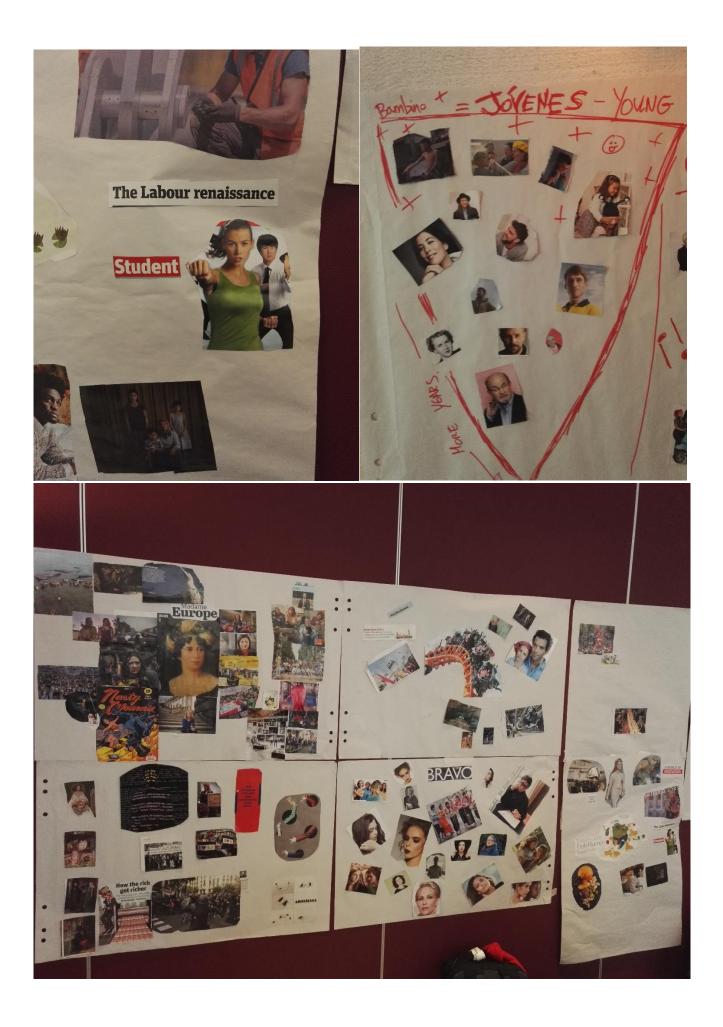


#### Implementing the strategy by Robin Poppe















Fabio Ghelfi (CGIL), Robin Poppe, Sonsoles Redondo (CCOO), Aida Ponce del Castillo (ETUI)



